

Job Description

Role	Relationship Officer
Location	PAN India
Business Unit	Life Insurance
Job Purpose	
<p>The purpose of this job is to:</p> <ul style="list-style-type: none">• Acquire prospective insurance advisors and ensure that they acquire licensing to achieve the First-Year Premium targets towards insurance policies.• Provide on the job training and monitor performance of advisors• Achieve Targets related to Premium, number of policies and distribution building to contribute in overall growth of the company• Ensure all the Pre and Post-Sales Support and Services to the customers.• Maintain persistency for the policies procured by team of Advisors to overall achieve the profitability of the team.	
Key Result Areas	<ul style="list-style-type: none">• Good Communication Skills.• Ability to convince and influence others.• Strong interpersonal skills and relationship management.• Goal orientation despite pressures and setbacks.• Willing to Travel in the designated region / city.• Local Language preferred